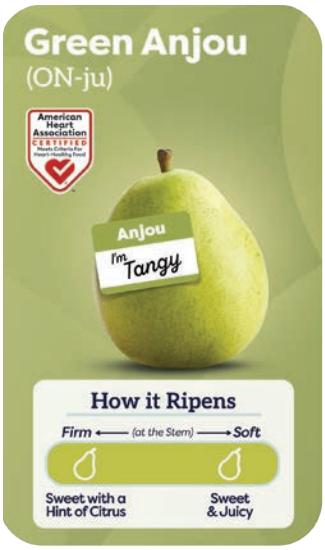
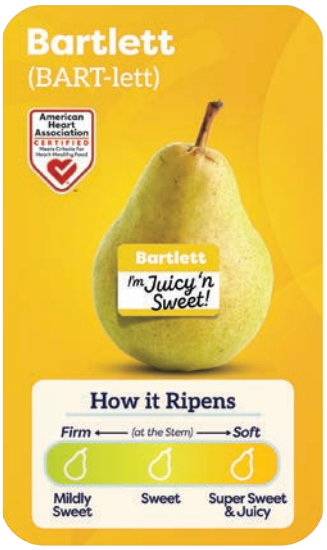
USA Pears™

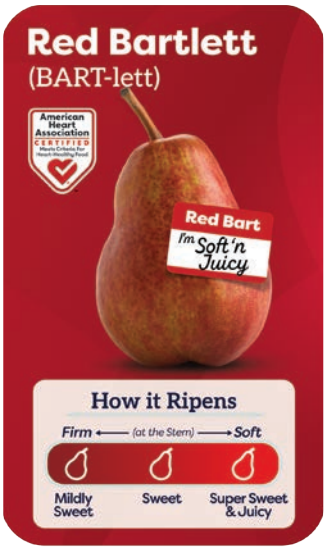
Sales Organizations

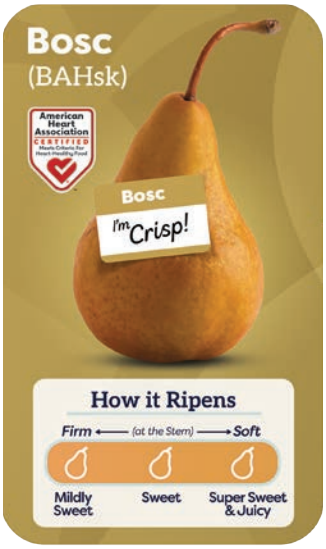
2026 - 2027 Domestic

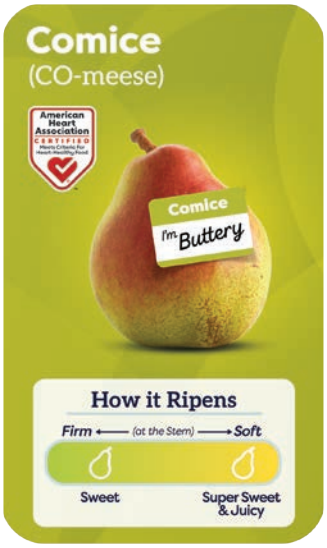
Pear Varieties

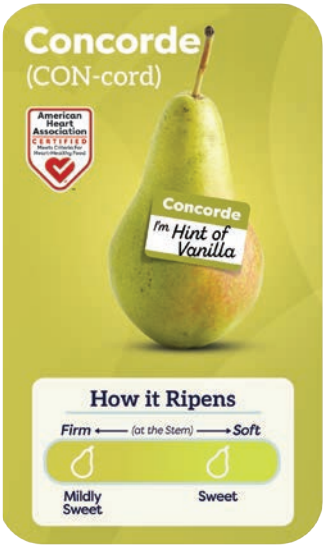


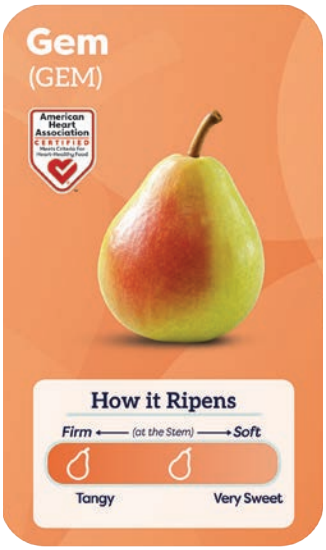


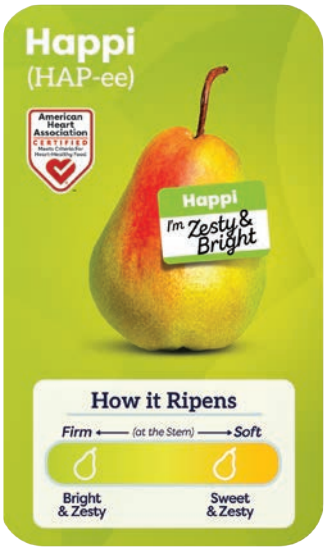












Growing Regions

Pear Availability

	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July
Green Bartlett												
Red Bartlett												
Starkrimson												
Anjou												
Red Anjou												
Bosc												
Comice												
Concorde												
Seckel												
Forelle												

Sales Organizations

BRIDGES PRODUCE

Growing District:
Mid-Columbia

SALES CONTACT

President: Ben Johnson
ben@bridgesproduce.com
503-235-7333

BRANDS INCLUDE

CONDITONING CAPABILITY ◯ YES ✓ NO

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU	✔	✔								✔	✔
ANJOU (RED)		✔								✔	✔
BARTLETT	✔									✔	✔
BARTLETT (RED)		✔								✔	✔
BOSC	✔									✔	✔
COMICE		✔								✔	✔
CONCORDE		✔								✔	✔
FORELLE		✔								✔	✔
SECKEL											
STARKRIMSON	✔	✔								✔	✔

Other Varieties Carried: Canal Rouge

CHELAN FRESH

Growing Districts:
Wenatchee & Yakima

SALES CONTACT

Domestic Sales: Daniel Gebbers
danielg@chelanfresh.com

Export Sales: Bryan Peebles
bryanp@chelanfresh.com
509-682-3854

BRANDS INCLUDE

TROUT
CHELAN FRESH
MOUNTAIN GOAT

CONDITONING CAPABILITY ✓ YES ◯ NO

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔
ANJOU (RED)	✔	✔	✔	✔	✔			✔	✔	✔	
BARTLETT	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔
BARTLETT (RED)	✔	✔	✔	✔						✔	✔
BOSC	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔
COMICE	✔	✔	✔	✔	✔	✔	✔		✔	✔	
CONCORDE	✔	✔	✔	✔	✔				✔	✔	
FORELLE											
SECKEL											
STARKRIMSON	✔	✔	✔	✔	✔			✔	✔	✔	✔

Other Varieties Carried: Red Sensation

Sales Organizations

CMI

Growing Districts:
Wenatchee, Yakima,
Mid-Columbia and Medford

SALES CONTACT

Domestic and Export Sales: Scott Agnew
scotta@cmiorchards.com
509-888-3433

Commodity Manager: William Gant
williamg@cmiorchards.com
509-888-3430

BRANDS INCLUDE

CONDITONING CAPABILITY ✓ YES ○ NO

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔
ANJOU (RED)	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔
BARTLETT	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔
BARTLETT (RED)	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔
BOSC	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔
COMICE	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	
CONCORDE	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	
FORELLE	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	
SECKEL	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	
STARKRIMSON	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	

Other Varieties Carried: Gem Pears, Red Pears, Taylors Gold

DOMEX SUPERFRESH GROWERS

Growing Districts:
Wenatchee & Yakima

SALES CONTACT

Export Sales: Jeff Webb
jeffwebb@superfreshgrowers.com
509-966-1814

BRANDS INCLUDE

CONDITONING CAPABILITY ✓ YES ○ NO

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU	✔	✔	✔	✔			✔	✔	✔	✔	✔
ANJOU (RED)	✔	✔	✔	✔			✔	✔	✔	✔	✔
BARTLETT	✔	✔	✔	✔		✔	✔	✔	✔		✔
BARTLETT (RED)	✔	✔	✔	✔			✔	✔	✔		✔
BOSC	✔	✔	✔	✔		✔	✔	✔	✔	✔	✔
COMICE	✔	✔	✔	✔			✔	✔	✔		✔
CONCORDE	✔	✔	✔	✔			✔	✔	✔		✔
FORELLE											
SECKEL	✔	✔	✔	✔				✔	✔		
STARKRIMSON	✔	✔	✔	✔			✔	✔	✔	✔	✔

Other Varieties Carried: Red Pears

Sales Organizations

DUCKWALL FRUIT

Growing District:
Mid-Columbia

SALES CONTACT

President, Sales Manager: Ed Weathers
eweathers@duckwallfruit.com
541-490-2251

Director of Business Development: Soo Choi
schoi@duckwallfruit.com
541-354-1652

Domestic Sales: Casey Arthur
carthur@duckwallfruit.com
541-806-4096

Director of Export Sales: Lina M. Sánchez
lsanchez@duckwallfruit.com
541-645-5042

BRANDS INCLUDE

CONDITONING CAPABILITY ✓ **YES** ○ **NO**

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU	✔	✔		✔	✔		✔	✔	✔	✔	
ANJOU (RED)	✔	✔		✔	✔		✔	✔	✔	✔	
BARTLETT	✔	✔		✔	✔		✔	✔	✔	✔	
BARTLETT (RED)											
BOSC	✔	✔		✔	✔		✔	✔	✔	✔	
COMICE	✔	✔		✔						✔	
CONCORDE											
FORELLE	✔	✔					✔	✔	✔	✔	
SECKEL	✔	✔					✔	✔	✔	✔	
STARKRIMSON	✔	✔		✔	✔		✔	✔	✔	✔	

Other Varieties Carried: Packham

E.W. BRANDT

Growing District:
Yakima

SALES CONTACT

Sales Manager: Joe Brandt
joe.brandt@rembrandtfruit.com

Account Manager: Clara Cuevas
clara.cuevas@rembrandtfruit.com

Account Manager: Jake Zeutenhorst
domesticsales@rembrandtfruit.com
509-877-3193

BRANDS INCLUDE

CONDITONING CAPABILITY ✓ **YES** ○ **NO**

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU	✔	✔							✔	✔	
ANJOU (RED)											
BARTLETT	✔	✔							✔	✔	
BARTLETT (RED)											
BOSC	✔	✔							✔	✔	
COMICE											
CONCORDE											
FORELLE											
SECKEL											
STARKRIMSON											

Sales Organizations

FIRSTFRUITS FARMS

Growing District:
Yakima

SALES CONTACT

Sales: Emily Autrey
emilya@ffm-wa.com
509-853-4710

Sales Director: Lon Hudson
LonH@ffm-wa.com
509-853-4710

BRANDS INCLUDE

CONDITONING CAPABILITY ◯ YES ✓ NO

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU	✔	✔		✔	✔	✔	✔	✔		✔	
ANJOU (RED)	✔	✔		✔	✔	✔	✔	✔		✔	
BARTLETT	✔	✔		✔	✔	✔	✔	✔		✔	
BARTLETT (RED)	✔	✔		✔	✔	✔	✔	✔		✔	
BOSC	✔	✔		✔	✔	✔	✔	✔		✔	
COMICE	✔	✔		✔	✔	✔	✔	✔		✔	
CONCORDE											
FORELLE	✔	✔		✔	✔	✔	✔	✔		✔	
SECKEL	✔	✔		✔	✔	✔	✔	✔		✔	
STARKRIMSON	✔	✔		✔	✔	✔	✔	✔		✔	

Other Varieties Carried: Packham, Red Pears, Taylors Gold

GIUMARRA

Growing District:
Medford

SALES CONTACT

Domestic Sales: Jason Bushong
Division Manager
jason.bushong@giumarra.com
509-663-4409

BRANDS INCLUDE BEAR CREEK ORCHARD

CONDITONING CAPABILITY ◯ YES ✓ NO

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU											
ANJOU (RED)											
BARTLETT											
BARTLETT (RED)											
BOSC	✔									✔	
COMICE	✔	✔								✔	✔
CONCORDE											
FORELLE											
SECKEL											
STARKRIMSON											

Sales Organizations

L&M COMPANIES

Growing District:
Yakima

SALES CONTACT

Domestic Sales: Max McGuire
Max.mcguire@lmcompanies.com
509-225-2611

Export Sales: Donna Feltrup
donna.feltrup@lmcompanies.com
509-225-2603

BRANDS INCLUDE

CONDITONING CAPABILITY ✓ **YES** ○ **NO**

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔
ANJOU (RED)	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔
BARTLETT	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔
BARTLETT (RED)	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔
BOSC	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔
COMICE											
CONCORDE											
FORELLE											
SECKEL											
STARKRIMSON	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔

Other Varieties Carried: Red Pears

NAUMES INC.

Growing District:
Medford

SALES CONTACT

Domestic Sales: Scott Martinez
smartinez@naumes.com

Export Sales: Yvette Almaraz
yalmaraz@naumes.com
541-779-9951

BRANDS INCLUDE

CONDITONING CAPABILITY ✓ **YES** ○ **NO**

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU	✔	✔		✔	✔	✔	✔	✔	✔	✔	
ANJOU (RED)	✔	✔		✔	✔	✔	✔	✔	✔	✔	
BARTLETT	✔	✔		✔	✔	✔	✔	✔	✔	✔	
BARTLETT (RED)											
BOSC	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	
COMICE	✔	✔		✔	✔	✔	✔	✔		✔	
CONCORDE											
FORELLE		✔					✔				
SECKEL	✔	✔				✔	✔	✔	✔	✔	
STARKRIMSON	✔	✔		✔	✔	✔	✔			✔	

Other Varieties Carried: Comice (red), French Butter, Packham

Sales Organizations

NORTHERN FRUIT

Growing District:
Mid-Columbia

SALES CONTACT

Domestic and Export Sales:
Javier Sanchez
javiers@northernfruit.com

BRANDS INCLUDE

CONDITONING CAPABILITY ◯ YES ✓ NO

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU	✔			✔						✔	
ANJOU (RED)	✔	✔								✔	
BARTLETT	✔			✔						✔	
BARTLETT (RED)	✔									✔	
BOSC	✔									✔	
COMICE	✔										
CONCORDE											
FORELLE											
SECKEL											
STARKRIMSON		✔								✔	

PIEPEL PREMIUM FRUIT PACKING

Growing District:
Wenatchee

SALES CONTACT

Domestic and Export Sales:
Tony Walton
Tony@premiumharvest.net
509-886-8482
Kyle Eberth
Kyle@premiumharvest.net
509-886-4910

BRANDS INCLUDE

CONDITONING CAPABILITY ◯ YES ✓ NO

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU	✔	✔		✔	✔		✔	✔		✔	
ANJOU (RED)											
BARTLETT	✔	✔		✔	✔		✔	✔		✔	
BARTLETT (RED)											
BOSC	✔			✔	✔		✔	✔		✔	
COMICE											
CONCORDE											
FORELLE	✔	✔									
SECKEL											
STARKRIMSON	✔	✔		✔				✔		✔	

Sales Organizations

RAINIER FRUIT COMPANY

Growing Districts:
Wenatchee & Yakima

SALES CONTACT

Business Development: Aaron DeHerrera
aarond@rainierfruit.com
509-698-0703

BRANDS INCLUDE

CONDITONING CAPABILITY ✓ YES ○ NO

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔
ANJOU (RED)	✔	✔		✔	✔	✔	✔	✔	✔	✔	✔
BARTLETT	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔
BARTLETT (RED)											
BOSC	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔
COMICE											
CONCORDE	✔	✔		✔	✔	✔	✔	✔		✔	✔
FORELLE		✔					✔	✔			
SECKEL		✔		✔				✔		✔	✔
STARKRIMSON	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔

RIVER VALLEY FRUIT

Growing District:
Yakima

SALES CONTACT

Domestic and Export Sales:
Carrie Koerner
ckoerner@rivervalleyfruit.net
509-203-6339

BRANDS INCLUDE

CONDITONING CAPABILITY ○ YES ✓ NO

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU		✔			✔					✔	✔
ANJOU (RED)											
BARTLETT		✔			✔					✔	✔
BARTLETT (RED)											
BOSC		✔			✔					✔	✔
COMICE											
CONCORDE											
FORELLE											
SECKEL											
STARKRIMSON											

Sales Organizations

RIVERMAID TRADING COMPANY

Growing Districts:
Medford & Mid-Columbia

SALES CONTACT

Domestic and Export Sales:
Scott Martinez
scott@rivermaid.com
541-210-0969

BRANDS INCLUDE

STAGE COACH
SUN SUGARED

CONDITONING CAPABILITY ✓ YES ○ NO

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	
ANJOU (RED)	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	
BARTLETT	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	
BARTLETT (RED)	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	
BOSC	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	
COMICE	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	
CONCORDE											
FORELLE	✔	✔	✔	✔	✔			✔	✔	✔	
SECKEL	✔	✔	✔	✔	✔			✔	✔	✔	
STARKRIMSON	✔	✔	✔	✔	✔	✔	✔	✔	✔	✔	

STEMILT

Growing District:
Wenatchee

SALES CONTACT

President, Sales Manager: Tate Mathison
Tate.Mathison@stemilt.com
509-662-9667

Director of Sales: Brian Evans
Brian.Evans@stemilt.com

BRANDS INCLUDE

CONDITONING CAPABILITY ✓ YES ○ NO

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU	✔	✔		✔	✔			✔	✔	✔	✔
ANJOU (RED)	✔	✔		✔	✔			✔	✔	✔	✔
BARTLETT	✔	✔		✔	✔	✔		✔	✔	✔	✔
BARTLETT (RED)	✔	✔		✔	✔			✔		✔	✔
BOSC	✔	✔		✔	✔			✔	✔	✔	✔
COMICE											
CONCORDE	✔	✔		✔	✔			✔	✔	✔	✔
FORELLE											
SECKEL											
STARKRIMSON	✔	✔		✔	✔			✔	✔	✔	✔

Other Varieties Carried: Happi

Sales Organizations

VIVA TIERRA ORGANIC INC.

Growing Districts:
Mid-Columbia, Wenatchee, Yakima

SALES CONTACT

Domestic and Export Sales:
Matt Roberts
matt@vivatierra.com
360-855-3408

BRANDS INCLUDE

CONDITONING CAPABILITY ◯ **YES** ✓ **NO**

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU	✔						✔	✔		✔	✔
ANJOU (RED)	✔	✔									✔
BARTLETT	✔						✔	✔		✔	✔
BARTLETT (RED)	✔	✔					✔			✔	✔
BOSC	✔						✔	✔		✔	✔
COMICE											
CONCORDE		✔									✔
FORELLE											
SECKEL		✔									✔
STARKRIMSON	✔	✔								✔	✔

WASHINGTON FRUIT GROWERS

Growing Districts:
Mid-Columbia, Wenatchee & Yakima

SALES CONTACT

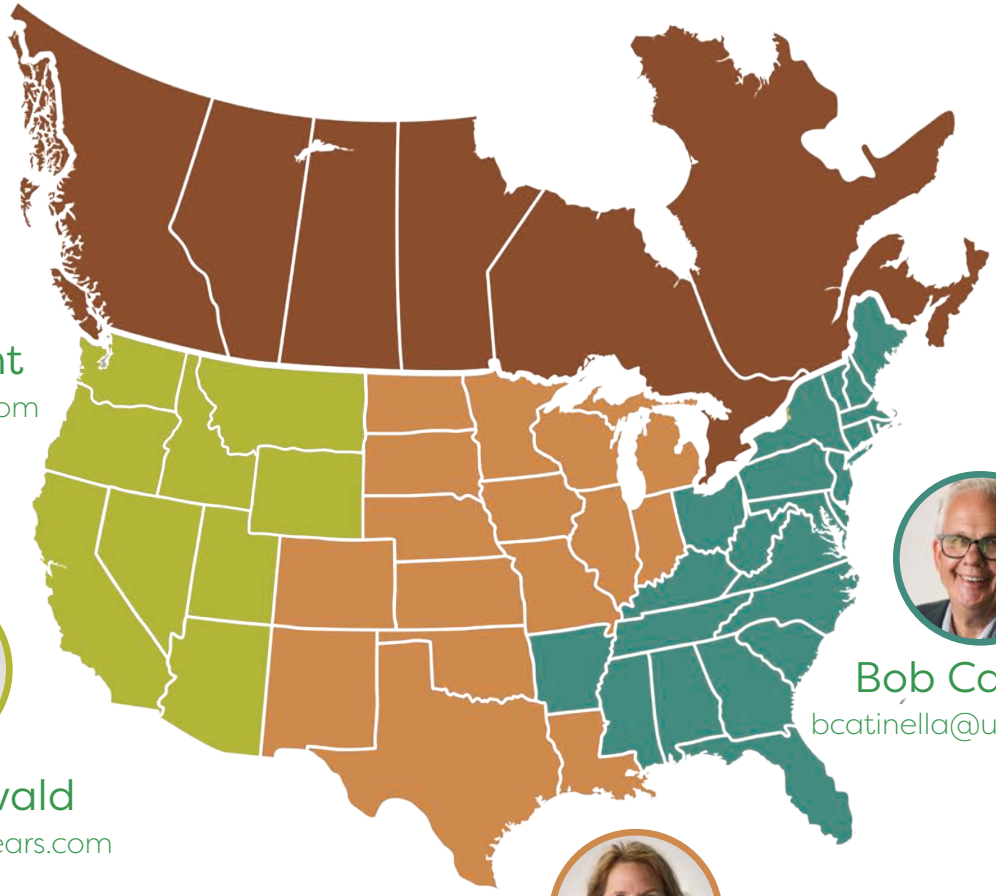
Domestic and Export Sales: Kyle Sager
kyle@washfruit.com
509-452-8529

BRANDS INCLUDE

CONDITONING CAPABILITY ✓ **YES** ◯ **NO**

	STANDARD BOX (4/5 BUSHEL)	HALF CARTON	28# & 14# LUGS / 36# TIGHT FILL	EURO BOX OR DEFOR	TRAY PACK	CONSUMER PKG/GIFT BOX	CELLO BAG	POUCH/GUSSET BAG	CONDITIONING CAPABILITY	EXPORT CAPABILITY	ORGANIC
ANJOU	✔	✔		✔	✔			✔	✔	✔	✔
ANJOU (RED)	✔	✔		✔	✔			✔	✔	✔	
BARTLETT	✔	✔		✔	✔			✔	✔	✔	✔
BARTLETT (RED)											
BOSC	✔	✔		✔	✔			✔	✔	✔	✔
COMICE	✔	✔								✔	
CONCORDE											
FORELLE	✔	✔								✔	
SECKEL	✔	✔								✔	
STARKRIMSON	✔	✔		✔	✔			✔		✔	

USA Pears Shopper Marketing Managers



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